

**Instructor:** CJ Fitzsimons, PhD, Leadership Sculptor GmbH, Meckesheim

**Time:** April 29, 2020

**Date:** 9:00-17:00 h

**Location:** SGBM seminar room

### Content

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In this workshop, you will learn

- Why conflicts can't be solved "reasonably"
- Pros and cons of the main solution strategies
- Analysing conflicts to find solution strategies
- The nine possible escalation phases of a conflict – and how and when to intervene
- Practical tools for conflict resolutions
- How to negotiate when the negotiating partner has more power

# Conflict Management in Research Groups

CJ Fitzsimons, Ph.D.

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