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Time: November 9, 2020

Date: 9:00-17:00 h

Location: online

Content

Conflict is part of creativity and the daily research routine, but unfortunately, the solution to such conflicts is not part of day-to-day work. People too often hope that a conflict resolves itself. The chances for productive solutions rise dramatically if you understand how to handle conflicts.

In this workshop, you will learn

- Why conflicts can't be solved "reasonably"
- Pros and cons of the main solution strategies
- Analysing conflicts to find solution strategies
- The nine possible escalation phases of a conflict – and how and when to intervene
- Practical tools for conflict resolutions
- How to negotiate when the negotiating partner has more power